For the development of

- Online courses and programs
- Start up conferences
- Research related to distance education
- MOOCs, eBooks, Online orientation



♦\$350,000 annual investment

Grants go to K-State faculty and staff and approved adjuncts and external providers



Priorities:

- Full programs
- Enhancements to existing programs
- High demand courses

global.k-state.edu/faculty/grants



Review Process

- 1. Advisory Committee
- 2. Global Campus Staff
- 3. Market Research
- 4. Colleges and Departments
- 5. Provost
- 6. Announcements



Funding Agreement

- 1. Complete Faculty Modules
- 2. Instructional design consultation
- 3. Meet E-quality Standards
- 4. Complete development by the end of fiscal year
- 5. Offer course/resource once per year for 3 years

-signed by PI, department head and dean



Total Global Campus Investment over 7+ Cycles:

\$2,659,748

Estimated net revenue generated:

\$12,816,703



397 Courses

15 Degrees

24 Certificates

7 Conferences

3 Minors



Benefits:

- Growth of distance programs
- Revenue generation
- Collaboration and partnership with academic units



Challenges:

- Capacity of faculty developers and instructors
- Quality Control
- Defaults
- Innovation meeting new needs and expectations that institutional culture and policies don't accommodate



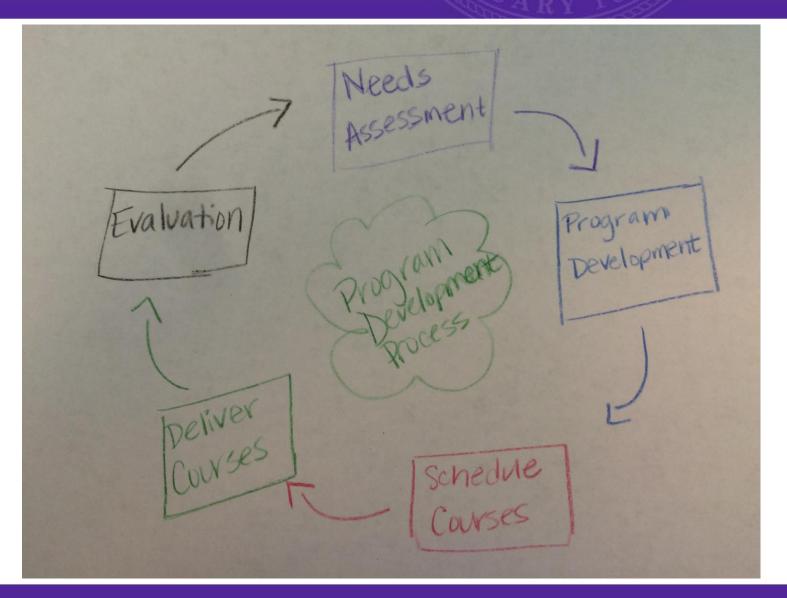
Questions?

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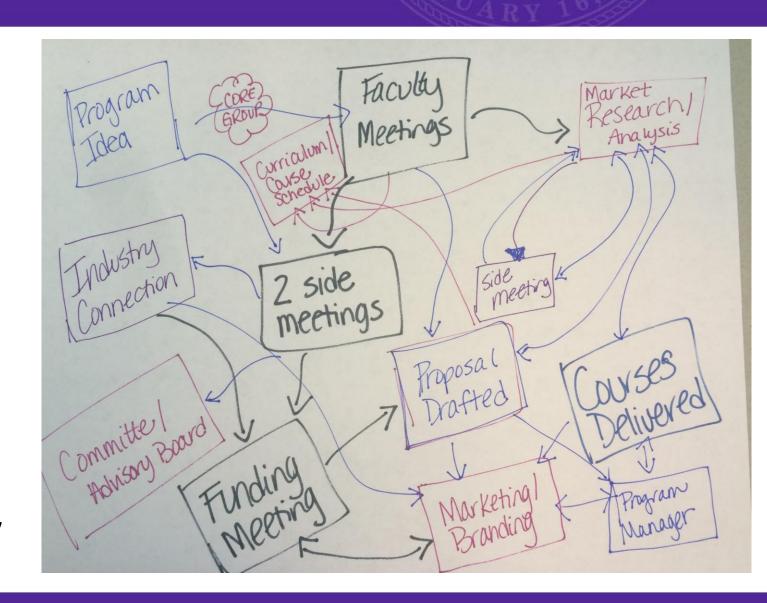
The Program Development Process





Ideal





Reality







Program Development Toolkit



- Academic and Financial Regulations & Processes
 - University Handbook / Faculty Handbook
 - Policy & Procedure Manual (All Levels)
 - Governing Board, State Law, & Federal Law
- Department/College/Institution Vision
- Funding Opportunity Streams
 - Local / State / Federal Grants
 - Institution Grants
 - Private Industry Grant



Program Development Toolkit

- Market Analysis
 - In-House, Consultant, etc.
- Key Players
 - Local Workforce Board
 - Industry Connections
 - Advisory Board Members
 - Institutional Grants Office
 - Institutional Leadership (Provost Office)

- Economic Development
 Organizations
- Institutional Foundation
- Academic College / Program
- Chamber of Commerce
- State Departments



Pre-Proposal

- Conduct a Market Analysis
- Bring Together Critical Partnerships
- Examine Faculty Capacity / Industry Capacity
- Draft Timeline
- Identify an Advisory Council
- Generate Funding Plan
- Consider Assessment / Quality Control



Post-Proposal – Program Launch

- Schedule Classes
- Advertise / Market / Recruit
- Admit & Enroll Students
- Provide Student Support



Collect Feedback / Assessment



Questions / Discussion

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